

## INDI UNIT NEWS

APRIL 2008

## PRESIDENT'S MESSAGE

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SPECIAL  
POINTS OF  
INTEREST:

- Remember to register for the spring meeting to be held at the Eagle Resort in Galena, IL
- ICA is now on the web!!

The Board of Directors of the Indiana Collectors Association held a meeting March 12, 2008. Board members came in from all over the state.

The Board had a full agenda to discuss. I will mention some of the top issues that we viewed as priority subjects.

**State Legislature**

As you know, the state legislators have been working on property tax reform. It's pretty much known, at this point, there will be property tax relief and a 1% increase in sales tax. What hasn't been known is whether or not sales tax on services would be introduced. According to the reports from our lobbyist firm, sales tax on services has-

n't been introduced this year but look for it to be on an agenda in the near future.

**Annual Spring Meeting**

This year's meeting will be a tri-state with Illinois and Iowa. Illinois will be the host state with the meeting to be held May 7-9 at the Eagle Ridge Resort and Spa in Galena, Illinois. Look for details elsewhere in this newsletter.

**Recruitment of new board members**

This subject is discussed at every board meeting. We always come to the same conclusion. We know there are at least 85 agencies that could do something for our association.

Many of us have been on the board for years and would like to see others get involved. Why not call

**CONVENTION REPORT****BY DON HORAN****2008 Spring Meeting**

Join us along with the Illinois Collectors Association and the Iowa Collectors Association for a regional collectors conference in Galena IL, May 7-9. There will be an optional ACA compliance seminar on Wed and various meetings and updates from ACA officials regarding current issues in our industry along with other speakers on Thursday and a best ideas session and golf outing on Friday. There will be many vendors available to check out the latest

and best technology, products and services for your business. For more details and to register go to [www.ilcollectorsassoc.org](http://www.ilcollectorsassoc.org) and click on the upcoming ICA MEETING tab.

Recent ACA accomplishments on

## NATIONAL DIRECTOR'S REPORT

BY: FRED RAMIREZ

the legislative front include;

1. FCC issued an order ruling that autodialed and prerecorded message calls to wireless numbers provided by the called party in connection with an existing debt are permissible.
2. ACA successfully fought for the principle decided by the Northern District Court of Illinois that attempting to collect a debt that has been discharged in bankruptcy is not a per se violation of the FDCPA.

Currently, ACA is waiting for the Federal Trade Commission to draft its report on the outcome of the 2007 debt collection workshop. Based on the recommendations provided in this report, ACA will work to seek the introduction of a bill to amend the FDCPA, if needed.

ACA is also working with creditors, collection agencies, asset buyers and consumers to find solutions to issues raised at the workshop. A sample of some of the recommendations that will likely be part

of any FDCPA reform will include; industry will continue to be heard by policymakers and regulators.

*Permit debt collectors to communicate with consumers using all reasonable means of communication unless the consumer expressly notifies the debt collector that a particular means of communication is not convenient.*

ACA has created briefing materials to help members conduct an educational campaign of federal and state elected officials in regards to Healthcare billing and collections. It will focus on the importance of the collection industry and how working ethically and lawfully with healthcare clients supports economic growth and the viability of our nation's healthcare system.

ACA continues to work on recommendations to satisfy HIPAA requirements when it comes to the purchase and sale of medical debt. ACA will continue to oppose any legislation that will restrict the use of Social Security numbers as personal identifiers.

ACA has added a permanent Washington office and has introduced Adam Peterman as the new Government Affairs Director.

With the help of ACA member's grassroots work, the voice of our

Our greatest glory is not failing, but in rising every time we fail.

Confucius

Plan now on attending the spring meeting to be held in Galena, IL on May 6-9th.

## LEGISLATIVE UPDATE

I am happy to report at the time of this writing it has been a pretty uneventful legislative session in regards to the collection industry in Indiana. Our lobbyist firm, Ice, Miller, Donadio and Ryan has been keeping tabs on any legislation that may have an impact on our industry and so far, there have been no significant bills introduced. While this session has gone smoothly, I am sure we are all

concerned as to what is on the horizon. Stay tuned to future newsletters and attend our annual meeting to keep abreast of what is happening in your industry.

Check out ICA on the web at: [www.acainter-national.org/in/](http://www.acainter-national.org/in/)

# PUBLIC RELATIONS REPORT BY: TERRY YOUNG



Recently, the Board discussed implementing a new logo for use for all ICA printed materials.

Several designs were created. The one that we are submitting for comments from the membership is shown above.

The new logo will be used on all future newsletters, letterhead and implemented on the ICA website.

Michael Iacovazzi-Pau from Unique Management Services designed the logo.

One of the factors with this logo that was appealing was the clarity of the design and the simplicity of it.

We welcome any comments from the membership, both positive and

## EDUCATION REPORT BY: LINDA REED

Don't forget that as a member of ICA, you may use any of the training/educational products in the ICA library for the cost of shipping.

A list of the ACA products currently available is listed in the right margin of this page.

At the most recent board

meeting, it was decided to budget up to \$500 annually to allow us to keep the library with the most current items available.

Also, ICA will be offering the ACA PTCT school on May 19, 2008 and the FDCPA school on May 20, 2008 in Indianapolis.

If you are interested in hosting on of the ACA seminars or have any questions or comments regarding education, please contact Linda Reed at (574) 269-1726.

### Ica Library

These items are for our members to use.

Please contact Ann Young at (812) 392-2801 or e-mail at [ayoung@tls.net](mailto:ayoung@tls.net).

Please keep items only two weeks. We have three new CD-Rom's:

Learning to Lead, FDCPA CBT, PTCT CBT. We also have three new video's: Without a Doubt, Let Their

**"FREE Bill Watch service to monitor Indiana legislation at [www.billwatch.in.gov/](http://www.billwatch.in.gov/)"**



**Acrobat Document**



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## MEMBERSHIP REPORT

BY: STEVE HOOLEY

### ICA MEMBER ROLLS

Over the past several months the membership committee has added the following new members to our association:

Receivable Recovery Partners LLC in Indianapolis. Agency contact; Toby Spreitzer

Atlas Recovery Group LLC in Indianapolis. Agency contact; Clarence Miller

Apartment Collection Services of Indiana LLC in Indianapolis. Agency contact; Julia Fisher

Summit Capital Services, Inc. in Indianapolis. Agency contact; David Bartlett

Elite Resource Management LLC in Indianapolis. Agency contact; Cherry Malichi

Medical Collection Specialists, Inc. in Greenwood. Agency contact; Maria Tabares

TransAtlantic Collection in Anderson. Agency contact; Joshua Scott

Snodgrass Business Services LLC in Zionsville. Agency contact; Gina Snodgrass

In addition to our new members above, we have also had the following association terminations:

Prospect Accounts Management LLC in Ellettsville,

Creditors Adjustment & Recovery, Inc. in Indianapolis.

Checkcare Systems of Indianapolis in Indianapolis.

As a result of the current activity The Indiana Collectors Association current membership number stands at 87.

## 2008 SPRING MEETING

The 2008 annual spring meeting for ICA will be a combined tri-state meeting with the units from Illinois and Iowa.

The meeting will be held on May 7-9 at the Eagle Ridge Resort in Galena, Illinois.

The ACA seminar offered at the meeting will be the new Credit and Collection Compliance Seminar. Debra Ciskey and Leslie Bender will be the instructors for this class.

Each unit will conduct their board meetings beginning at 7:00 pm on Wednesday, May 7.

On Thursday, May 8 the combined meeting will begin. Topics

to be covered will be the ACA Update, legal update. One of the topics to be covered in this session will be the recent cell phone decision.

The individual state's will have their own business meetings before lunch and then the combined sessions will reconvene in the afternoon.

Thursday evening activities will include dinner, vendor expo, casino night and a bottle auction.

Friday's schedule includes a Best Ideas session in the morning. The meeting will adjourn after lunch at 1:00.

A golf tournament will be held on Friday afternoon at the course at Eagle Ridge.

For registration, please go to the Illinois Collectors Association website at [www.ilcollectorsassoc.org](http://www.ilcollectorsassoc.org).

Remember, any member interested in running for a position on the ICA Board may have a nomination from the floor at this annual meeting.

INDIANA COLLECTORS ASSOCIATION

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